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|  SPRINGFIELD TECHNICAL COMMUNITY COLLEGE Business Transfer Option |  WESTERN NEW ENGLAND UNIVERSITY College of Business |
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| GRADUATION REQUIREMENTS | EQUIVALENCE COURSES |
| S 1 | |
| ENG 101 English Composition 1 | ENGL 132 English Composition 1 |
| MAT 115 Statistics | QR 112 Quantitative Reasoning for Business |
| ACC 106 Financial Accounting | AC 101 Intro to Accounting 1 |
| MGT 101 Principles of Management | General Elective |
| CMP 106 Computer Basics: Concepts and Apps. | BAIM 102 Problem Solving with Business Tools |
| S 2 | |
| ENG 102 Comp. 2: Intro. to Lit. (<i>must receive a B- or better</i>) | ENGL 133 English Composition 2 |
| ACC 260 Managerial Accounting | AC 202 Managerial Accounting |
| Elective: Humanities MGT 230 - Business Ethics (recommended) | PH 211 Business Ethics |
| MKT 101 Principles of Marketing | MK 200 Principles of Marketing |
| MAT 127 Calc. for Business/Social Sciences (<i>recommended</i>) | MATH 123 Calc. I for Mgt, Life & Soc. Sciences |
| S 3 | |
| ECN 101 Macroeconomics | EC 112 Principles of Macroeconomics |
| BIO 101 or CHM 101 (<i>recommended</i>) | Laboratory Science Course |
| Elective: Humanities | General Elective |
| Business Elective: MGT 260 Org. Behavior (<i>recommended</i>) | MAN 204 Management and Organizational Behavior** |
| SOC 101 Introduction to Sociology (or) PSY 101 General Psychology | SOC 101 Introduction to Sociology (or) PSY 101 Introduction to Psychology |
| S 4 | |
| ECN 102 Microeconomics | EC 111 Principles of Microeconomics |
| FIN 101 Introduction to Finance | FIN 214 Introduction to Finance |
| Elective: Humanities | General Elective |
| Business Elective: LAW 214 Business Law (or) (<i>recommended</i>) | BL 201 Intro to Business Law (or) |
| General science elective | Lab/Natural Science Perspective |

This is not an articulation agreement. This chart should serve as a reference for Springfield Technical Community College students who eventually plan to transfer to Western New England University. We hope that this will aid you in working towards your academic goals and maximize the transfer credit applied towards a degree at Western New England University. Please reference our University Catalogue for additional information. A maximum of 70 semester hours may be transferred from two-year institutions.

*Business courses from a college not accredited by AACSB that are determined to be equivalent to 300-400 level courses at Western New England University will be considered for transfer credit (up to two courses).

** (Recommended) If both MGT 101 and MGT 260 are successfully completed at STCC, students will be given credit for MAN 204 Management and Organizational Behavior and a General Elective at Western New England.

All course recommendations are for the following business majors: Accounting, Business Analytics and Information Management, Finance, General Business, Human Resource Management, Management & Leadership, Marketing, Marketing Communications/Advertising, Sport Management.

Business Analytics & Information Management - In order to complete the Business Analytics and Information Management degree at WNE in two additional years, students must take BAIM 221 - Statistics for Business Analytics at WNE prior to enrolling at WNE. Without this course it will take an additional year to complete this program.